

EAYMON LATIF

Fractional CTO & AI Engineering Lead

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SUMMARY

Founder-operator and technology leader who turns stalled or scaling software into shipped product. CTO of a \$32M company before thirty (Inc 5000 #5 fastest-growing private company in America, 2016); twenty years across architecture, hiring, and delivery, with 50+ products shipped for 9 Fortune 500 and 3 Fortune 50 clients. Now pairing that leadership with production AI — agent systems on the Anthropic stack — to run small teams at outsized throughput.

Available for fractional CTO / AI-lead retainers, technical due diligence, and SaaS & AI implementation recovery via WeSync. Remote-first, billed outside IR35 via UK Ltd.

CORE SKILLS

Leadership: Technical strategy & roadmaps, fractional CTO, engineering management (onshore / offshore), hiring & team build, technical due diligence, board / investor communication

AI / LLM: Anthropic Claude, MCP, agent orchestration, eval-driven development, cost-routed model selection, AI delivery discipline (demos → production)

Architecture: Multi-tenant SaaS, distributed systems, API design, payments & billing topology, production reliability and incident response

Engineering: Go, PHP / Laravel, Python, JavaScript / TypeScript, Node.js; MySQL, PostgreSQL, AWS, Cloudflare, Proxmox, Docker, Railway

Commercial: P&L-aware engineering, take-rate / unit economics, payment-licensing risk, entity & IR35 structuring, vendor management

EXPERIENCE

Co-Founder & Technical Lead — Farm to You

2024 – Present

Producer-direct marketplace SaaS. Technical leadership across web, API, and delivery, leading a nine-person remote team; engaged via UK Ltd.

- Architected and shipped the v4 seller & delivery chain behind progressive feature flags across a 22-PR rollout — the live marketplace kept trading, flipped per feature.
- Modelled the Market Partner Program as a privilege flag on the existing vendor schema rather than a parallel subsystem, collapsing duplicate signup, payouts, and storefront into reusable code paths.
- Set marketplace payment topology with sellers as merchant-of-record via Stripe Connect Express, isolating the platform from US money-transmitter licensing exposure while capturing commission cleanly.
- Reset producer commission to a policy-locked rate keeping producer net margin above direct-channel economics while funding a partner-referral overlay inside the existing take rate.
- Led UAT discipline for long-running branches and SEO foundations; migrated 985 issues from Jira to Plane.

Stack: Laravel 10, Sanctum, Pennant, MySQL, Stripe Connect Express, Flutter, Playwright, Plane

Founder & Lead Engineer — FXVPS

2017 – Present

Trading-infrastructure SaaS across two brands, 12,000+ registered accounts since 2017; solo founder and operator.

- Solo-built and operate a multi-region trading-VPS SaaS across two brands end-to-end: product, infrastructure, billing, AI tooling, and incident response.
- Designed a dual-brand WHMCS deployment serving from one shared module across two cPanel hosts — eliminating fork drift while preserving brand isolation.
- Recovered ~\$540k of phantom P&L across 7 accounts in a same-day data-integrity fix, re-anchoring reporting to broker-of-record truth; the same audit caught a cross-tenant data-isolation bug in 25 minutes.
- Encoded business risk as runtime defaults — trading-aware dunning so a paying customer's VM is never suspended mid-trade; template-baked fixes so every recurring issue is fixed fleet-wide.

- Cost-routed AI across production surfaces (DeepSeek for volume, Claude for synthesis / code), holding customer-facing model spend under \$50/month at full fleet enrolment.

Stack: Go, PHP, MT4 / MT5, WHMCS, Vultr, Proxmox, Cloudflare, Railway, Anthropic Claude, DeepSeek, MCP

Co-Founder & CTO — WeSync

2021 – Present

Independent SaaS and AI implementation-recovery practice — Big-4 finance rigour paired with Fortune-500 technical architecture.

- Built and productised the 21-day Implementation Recovery Audit and the remediation model behind it, plus a fractional CFO + tech-architect retainer.
- Co-founded with a former Deloitte consultant carrying \$150–340M programme experience.

Chief Technology Officer — Company.com

2013 – 2015

Bundled operational cloud software for SMBs (partners: OfficeMax, Radio Shack) — a \$32M turnaround.

- Restructured the back-office team and rebuilt six years of work in nine months, leading a hybrid team of 13.
- Cut staffing cost \$1.8M → \$650k and hardware cost 10x; migrated J2EE / PostgreSQL to PHP (Yii) / MySQL; rebuilt 10 products.
- Underpinned 23,000% revenue growth over three years — #1 fastest-growing company in Georgia and #5 on the Inc. 5000 (2016).

Interim CTO — aXessPoint

2021 – 2022

Interim technical leadership across three property-management SaaS platforms; current-state assessment, gap analysis, and delivery roadmap (JIRA / Agile) — the core of a fractional-CTO engagement.

EARLIER EXPERIENCE

Director of IT & Co-Founder — Juvo360

2015 – 2018

Co-founded an hourly-work marketplace; architected web and mobile platforms; owned 12-month roadmaps.

Principal Solutions Architect — FortyFour

2013 – 2015

Enterprise solution design including the Coca-Cola “Share a Coke” campaign (concurrent with Company.com).

Managing Partner — Think Digital

2011 – 2013

Mobile and web consulting; clients including Home Depot and City of Miami.

Mobile Strategist & Architect — The Home Depot

2009 – 2011

12-month mobile strategy to grow revenue ~10x (\$1.5M → \$15M); flagship app delivered for \$1.25M in 5 months vs competitors at \$7M over 18 months.

Senior Mobile Architect — Smartsoft

2009 – 2010

Mobility SME for Fortune 500 clients; cross-platform framework across four platforms.

Senior Programmer / Analyst — Accenture

2006 – 2008

Adjudication-rules automation for a major Canadian bank; billing-system delivery covering 70 voice and data products.

EDUCATION

BSc (Hons) Computer Science with Network Communications — Kingston University, 2002 – 2006

SELECTED RECOGNITION

- Inc. 5000 #5 — fifth-fastest-growing private company in America (2016)
- #1 fastest-growing company in Georgia — Atlanta Business Chronicle
- AT&T CTIA Wireless nomination (2010); Apple application commercial recognition